

Personal Mission Statement*

God has uniquely designed me to be a change agent by using my teaching and influencing abilities to mentor, train, and lead others. I feel His pleasure when He uses me to guide and coach others in an exciting but logical way, to become better than they were before they knew me. My primary focus is to discover and direct other's talents, and to show them the way and encourage them.

2016



*Based on results from the Personal Profile Report taken from the www.YourUniqueDesign.com online assessment.

Professional Focus Points

- Increase sales rep field coaching by observing each rep on the team at least one day per month to provide feedback and improve skillset and proficiency.
- Increase positive reinforcement coaching by providing at least three positives for each improvement opportunity discussed per conversation.
- Read at least six new books in 2016 to become a better leader - "Leaders Read."
- Set aside time daily to manage Email Inbox / Folders by creating tasks for follow-up, deleting emails, and responding to any and all requests daily.

